

# High Performance

## Workshop

Does this sound like your organization?

- “Every day we are trying to catch-up, and my busy-ness does not translate into business.”
- “Our priorities are constantly shifting.”
- “No one is ever sure exactly what each other’s roles and responsibilities are.”

We’ve identified four key principles required to stabilize your business and bring you into stability. At the end of the two-day workshop, you will leave with a concrete framework to move your organization from chaos through stability and into High Performance.



### Assessment

You don’t want to begin making changes until you have a good understanding of the current organization. Using the Transformation Model, we facilitate a comprehensive assessment of your organization to understand how it functions, its strengths and weaknesses, and alignment to your core ideology and business strategy. The assessment process is astounding in the clarity it brings an organization’s leaders and members, not only regarding how the organization currently works but how the various parts are interrelated, its overall state of health and, most importantly, what needs to be done to make improvements.



### Strategy

There are two parts to strategy. 1.) Business strategy identifies the reason for being of the business as well as the core competencies, objectives and factors critical to its success. A well developed business strategy tells the organization where it is going and guides it like a ship’s rudder in a stormy sea. 2.) An Organization strategy (core ideology) is the “being” or character of the organization. It has to do with who we are and not just what we do and includes the mission, vision of the future, values and guiding principles. A clear organizational strategy helps transform a company or office from a normal work place to one that inspires people and brings out their best.



### Leadership

Today’s accelerated pace of change has weakened leadership conducted solely through command and control. Effective leaders think strategically, set the pace, allocate resources, build engagement, drive accountability, and deliver results. Leadership starts but does not stop at the top of the pyramid. High-performance organizations create leaders at every level.



### Teams

A team is more than a group of people who work together. A high performing team is a group of people who share a common vision, goals, metrics and who collaborate, challenge and hold each other accountable to achieve outstanding results. Solid teams are the foundation of a high performance organization and developing those teams is an effort that requires serious effort and consistent discipline. The modules in this program are not just informational. They walk a team, step-by-step, through a process to take responsibility to become a high performing team that takes full responsibility for their business results.



1 person \$595  
2 people \$495/ea  
5 or more \$395/ea

Location  
Dates  
Venue

## Agenda

### Day 1

- 8:00 - 8:30 A.M. - Registration / Meet and Greet
- 8:30 - 9:30 A.M. - Welcome to High Performance
- 9:30 - 9:45 A.M. - Break
- 9:45 - 11:00 A.M. - Where Are We?
- 11:00 - 11:15 A.M. - Break
- 11:15 - 12:00 P.M. - Strategy
- 12:00 - 1:00 P.M. - Lunch
- 1:00 - 3:00 P.M. - Interactive Group Activity
- 3:00 - 3:15 P.M. - Break
- 3:15 - 5:00 P.M. - How To Inspire & Lead Change

### Day 2

- 8:00 - 8:30 A.M. - Registration / Meet and Greet
- 8:30 - 10:00 A.M. - Empowering Leadership
- 10:00 - 10:15 A.M. - Break
- 10:15 - 12:00 P.M. - Mastering Personal Development
- 12:00 - 1:00 P. M. - Lunch
- 1:00 - 2:30 P.M. - Win-Win Relationship Building
- 2:30 - 2:45 P.M. - Break
- 2:45 - 4:00 P.M. - Teams: Developing Vision & Purpose
- 4:00 - 4:15 P.M. - Break
- 4:15 - 5:00 P.M. - Next Steps & Action Plan